

CITY OF NEWTON, MASSACHUSETTS

PURCHASING DEPARTMENT

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June 9, 2014

ADDENDUM #1

INVITATION FOR BID #14-133

NPS – SUPPLY & DELIVER YAMAHA P22 UPRIGHT PIANOS AND ACCESSORIES

THIS ADDENDUM IS TO: **PROVIDE ANSWERS TO QUESTIONS:**

Q1. Wanted to have clarification on the bid to supply Yamaha P22's to the Newton School system. On page 6, it states "Bid Price to include trade in of existing upright piano to be removed on or before delivery of new pianos." We can interpret this two ways. We are either taking one piano in trade or we are taking 13 pianos in trade. We would assume no resale/trade-in value in pianos being taken away from a school as these pianos are likely well used. This is a serious request and would add to the quote. In essence, we are hauling away 13 pianos and will need to dispose of them. The hauling away of the old pianos in itself is a monumental task and high in both labor and disposal costs. Wanted to get clarification on this, before we entertain submitting a bid,

A1. Yes, we anticipate trading in one used piano for the purchase of each new piano. We are aware that this may contribute to the cost of the grand total of this procurement. These pianos to be traded-in are well used but may be of interest to another organization or private player.

Q2. Is there an approximation of the number of schools receiving these pianos?

A2. Yes, approximately 7 schools all located within the City of Newton for approximately 13 pianos.

Q3. Is the number of pianos for trade-in the same as the pianos to be purchased?

A3. Yes.

Q4. Any information on the pianos to be traded-in would be greatly appreciated, i.e. brand, model #, age, serial #, etc.

A4. All are upright pianos and are thirty (30) plus years old.

Q5. Is it possible to view some of the pianos to be traded-in prior to the bid deadline?

A5. No, there will not be time to view prior to the bid opening. These pianos to be traded-in are functional and range in condition from poor to fair.

Q6. Will the PO be issued to the successful bidder before June 30th?

A6. Yes.

Q7. In the instruction for bidders, section Article 4.4 references bid deposits. We did not see a specific amount listed. Is it still required?

A7. No, for this bid it is not required.

Q8. Would it be possible to schedule all deliveries over a 1-2 day period?

A8. Yes, deliveries must be carefully coordinated between Newton Public Schools and the awarded vendor in advance.

Q9. Do you have to be registered as a MWE?

A9. No.

All other terms and conditions of this bid remain unchanged.

**PLEASE ENSURE THAT YOU ACKNOWLEDGE ALL ADDENDA ON YOUR
BID FORM. FAILURE TO ACKNOWLEDGE ALL ADDENDA COULD
RESULT IN REJECTION OF YOUR BID AS NONRESPONSIVE.**

Thank you.

A handwritten signature in black ink that reads "Nicholas Read". The signature is written in a cursive, flowing style.

Nicholas Read
Chief Procurement Officer